



ANNUAL REPORT 2020

ADAPTING TO SUPPORT CLIENT NEEDS DURING COVID-19

Refugees, immigrants and survivors of human trafficking are especially vulnerable to the health and economic impacts of the COVID-19 pandemic. An estimated 40% of Opening Doors' clients experienced financial hardship in 2020 due to the COVID-19 crisis.



Factors such as unpaid leave, care of a sick relative or children out of school, loss of wages or shortened hours threaten families' stability. Many of our clients do not have access to traditional social safety nets such as unemployment assistance, federal stimulus checks, or healthcare.

Beyond our regular programs, Opening Doors also recognized the need to meet clients' immediate needs.

We quickly mobilized to stabilize refugee and immigrant households that are especially vulnerable during this crisis.

We distributed cash relief for rent, utilities, food, and other essential items for families in the greater Sacramento region.



\$157,789 in cash assistance to families affected by COVID-19



1,011 meals, grocery boxes, food vouchers, and Eid meals



\$390,549 in rent paid on behalf of families made vulnerable by COVID-19



\$84,030 in small business loan deferrals for micro-entrepreneurs



141 tablets and laptops to families for online learning and activities

THE YEAR IN REVIEW

WELCOMING REFUGEES



457 refugees welcomed to Sacramento

35 newly settled families further supported with individualized goals-oriented services

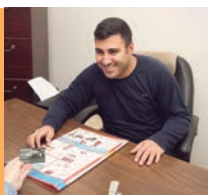
SUPPORTING SURVIVORS OF HUMAN TRAFFICKING

110 survivors found safety and accessed mental and medical care, resources for housing and other immediate needs, employment assistance, and immigration legal services.



EXPANDING ECONOMIC OPPORTUNITY

52 jobs created or maintained



1,556 hours of business advice given to **38** micro-entrepreneurs

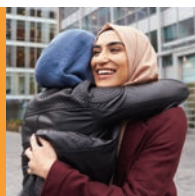
DEFENDING IMMIGRANTS



541 immigrants received free services including deportation relief, asylum applications, DACA, and citizenship. Informed 245 families of their legal rights through consultation clinics.

HELPING TO HEAL PAST TRAUMA

12 clients recovering from trauma received counseling, mental health services and support.



17 women accessed resources via online peer support group

FINANCIALS

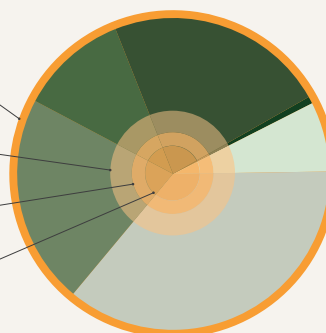
REVENUE

In 2020, Opening Doors' revenue from all sources was \$3,428,837. Our expenses for the year were \$3,196,936.

EXPENSES: TRUE PROGRAM COSTS

Our ability to sustainably deliver on our mission depends on strong core support functions. Each program is supported by and shares responsibility for core mission support, which includes the following types of costs: direct program costs, shared program costs, administration, and fundraising.

Direct Program Expenses 85%
 Shared Program Expenses 9%
 Administrative Expenses 4%
 Fundraising Expenses 3%



- Refugee Programs \$1,085,108
- Survivors of Human Trafficking \$648,267
- Economic Prosperity Programs \$335,799
- Immigration Legal Services \$681,773
- Health Programs \$216,190
- English Language Programs \$21,838

Calendar year 2020